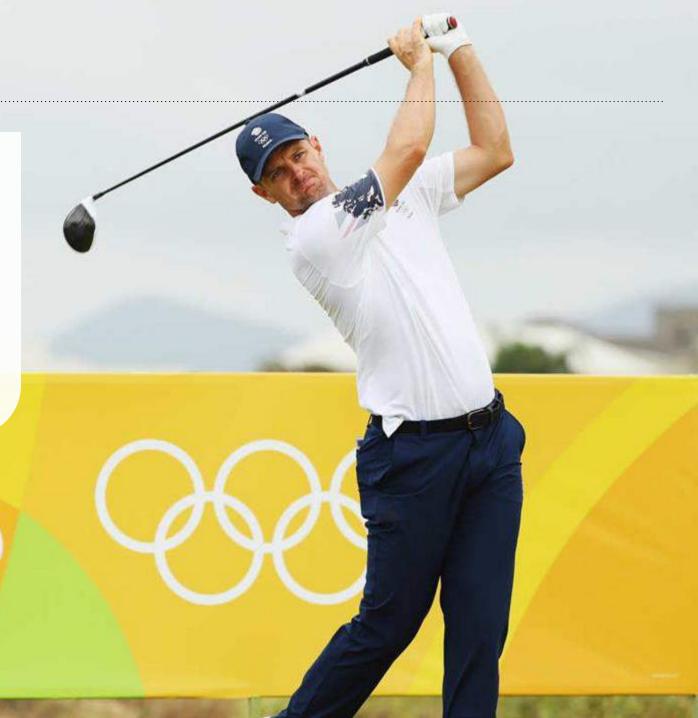


Table of Contents

- Overview
- The Rio Experience
- Golf's Impact on the Olympics
- The Olympics' Impact on Golf
- Growing Golf Among Women and Youth
- Building Towards Tokyo 2020 and Beyond
- Road to Tokyo

Rio 2016









Executive Summary



Relative to the most popular and prestigious events in men's golf, fan engagement around golf and the Olympics exceeded that of each of the Men's Major Championships of the preceding four years — outpacing yearly interest in the Masters, US Open, The Open Championship and the PGA Championship.

Opportunity to leverage platform and exposure of the Olympic Games as a Top 10 sport to expand awareness, understanding and inspire participation in key youth and female audiences



Participation Inhibitors



- 1. Uncertainties:
 - Golf Course Condition
 - Zika virus
 - Security
 - The "Olympic experience"
- 2. Congested Golf Schedule
- 3. Family hospitality (accommodation, venue access)
- 4. Retaining Tour Cards
- 5. Ryder Cup qualification
- 6. NOCs not selecting qualified players
- 7. Inequality of treatment of players across NOCs



Participant Profile

Men



CONTINENTS				
Continent	Players	Countries		
Africa	2	1		
Asia	16	9		
Aus. & Oceania	4	2		
Europe	25	14		
North America	7	3		
South America	6	5		
Total	60	34		

C	COUNTRIES				
Country	Eligible	Best Ranked Players			
ARG	2	13			
AUS	2	26			
AUT	1	16			
BAN	1	55			
BBL	2	22			
BRA	1	50			
CAN	2	35			
СНІ	1	48			
CHN	2	36			
DEN	2	15			
ESP	2	6			
FIN	2	46			
FRA	2	31			
GBR	2	4			
GER	2	17			
IND	2	19			
IRL	2	42			
ITA	2	54			
JPN	2	29			
KOR	2	10			
MAS	2	45			
MEX	1	59			
NED	1	21			
NOR	1	52			
NZL	2	12			
PAR	1	41			
PHI	1	37			
POR	2	34			
RSA	2	23			
SWE	2	2			
THA	2	11			
TPE	2	49			
USA	4	1			
VEN	1	47			
Total	60				



Participant Profile

Women



CONTINENTS				
Continent	Players	Countries		
Africa	3	2		
Asia	16	8		
Aus. & Oceania	3	2		
Europe	27	16		
North America	7	3		
South America	4	3		
Total	60	34		

COUNTRIES				
Country	Eligible	Best Ranked Players		
AUS	2	12		
AUT	1	46		
BEL	1	52		
BRA	2	57		
CAN	2	2		
CHN	2	11		
COL	1	33		
CZE	1	45		
DEN	2	29		
ESP	2	20		
FIN	2	43		
FRA	2	26		
GBR	2	16		
GER	2	25		
HKG	1	54		
IND	1	56		
IRL	2	49		
ISR	1	41		
ITA	2	42		
JFN	2	15		
KOR	4	3		
MAR	1	60		
MAS	2	38		
MEX	2	32		
NOR	2	14		
NZL	1	1		
PAR	1	37		
RSA	2	35		
RUS	1	48		
SUI	2	50		
SWE	2	10		
THA	2	7		
TPE	2	17		
USA	3	4		
Total	60			



Athlete Feedback









₩ Follow









Bernd Wiesberger @BWiesberger · Aug 9

Stat of the Day: Capybaras: 2 Caymans: 1 Owls: 3 Mosquitos: 0

#Olympics #rio2016 #golf















Thorbjørn Olesen 🥯





Amazing week! very proud and honored to be a Olympian and be apart of the Danish team! #allfordenmark #olympicgolf Congrats @JustinRose99

10:11 PM - 14 Aug 2016











Athlete Feedback



Leona Maguire @leona_maguire · Aug 21 So proud & honoured to represent #TeamIreland as an Olympian. An incredible, inspiring & unforgettable experience





stephmeadow20 What an unbelievable experience !!! Olympics will always be one of the highlights of my career! So proud to have represented my country at the highest level \(\bigcirc \left(\bigcirc \left) #teamireland \(\bigcirc \left(\bigcirc \left) = \bigcirc \left(\bigcirc \left) \(\bigcirc \left) #teamireland \(\bigcirc \left) \)

carlareynolds27 Class Steph 8



LPGA @LPGA - Aug 23

#OlympicGolf Bronze Medalist @shanshanfengCHN lands in China to a hero's welcome. How cool is that?!







As @BrookeHenderson left the 18th green, a fan shouted, 'Canada's proud of you Brooke!'. The crowd erupted in cheers. @CBCOlympics















Television & Social Media

In a potentially positive note for the "grow the gamers," NBC corralled the "youngest" audience for the Olympic contest (adults 18-49 made up 30 percent of viewers) since its coverage of the 2013 U.S. Open. Indeed, the viewership was younger than any regular-season tour event's final round in the past four years. www.sbnation.com

In the first Olympic golf competition since 1904...

NBC and Golf Channel both provided coverage of the dramatic closing holes of the men's Olympic golf tournament (1:12-2:49 p.m.). Aside from the final round of the Masters, this ranks as the highest-rated 90-minute window of final round golf coverage in 2016 with a combined 5.6 household rating and 8.8 million average viewers. Additionally, streaming of the men's competition ranks second to The Open in every metric for NBC Sports' golf events on record, including Live starts: 873,025, Live minutes: 27,463,315, Uniques: 483,616 and Visits: 692,472.

Afternoon coverage on Golf Channel (Noon-3:12 p.m. ET) earned a 1.02 household rating with 1.6 million viewers, marking the best performance in the time period for total viewers and Adults 25-54 (495,000) since the AT&T Pebble Beach Pro-Am featuring Tiger Woods and Phil Mickelson in February of 2012. Golf Channel coverage peaked at a 1.22 household rating and 1.845 million viewers (2:30-2:45 p.m.). Early coverage (6 a.m.-Noon) is Golf Channel's best performance in the time period in more than eight years since the Dubai Desert Classic won by Woods in February 2008 for both total viewers (556,000) and Adults 25-54 (174,000).

Justin Rose won the gold medal with a down-to-the-wire victory over Open champion and silver medalist Henrik Stenson. American Matt Kuchar, who had Sunday's best score (8-under par 63), won the bronze.





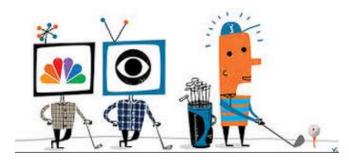
Olympic Golf #s good for NBC & Golf Channel on Sunday: 11:39 PM - 15 Aug 2016











The numbers were even crazier in Sweden where the final round was watched by an average of 550,000 people and peaked at 1.5 million. Not bad for a country with a total population of about 9.5 million. www.golfdigest.com

On Thursday Aditi Ashok carded a second-round 68 to move to within three strokes of the lead, setting off a frenzied attempt to put the Indian teen's accomplishment in context. Consider that over 400,000 Indians searched for Ashok's name on Google after Round 2 in Rio, that was more than searched for "Rio Olympics" and "Ryan Lochte," for what's it worth (as an aside, "golf" Google searches spiked over 110 percent during the Games). www.golfchannel.com

According to rating survey company Nielsen Korea, the final round of the women's gold tournament that was broadcast live on Saturday night local time garnered 23.9 percent of viewership, which is the tally of 11.9 percent viewership on KBS 2TV, 6.8 percent on MBC TV and 5.2 percent on SBS TV. http://english.yonhapnews.co.kr/

As was the case with the men a week earlier, women's golf received the "Olympic bump."



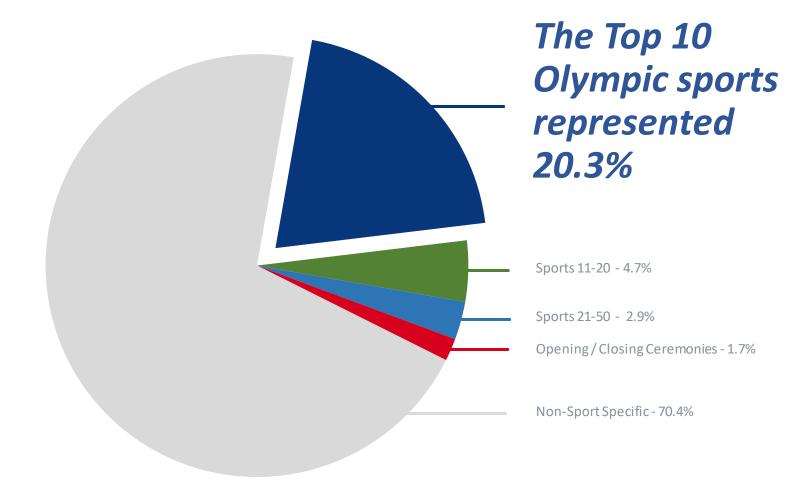
Final round coverage of the Olympic women's golf tournament delivered 691,000 viewers on Golf Channel Saturday morning, according to Nielsen fast-nationals, the largest cable audience of the year for women's golf. The previous high was 582,000 for the final round of the Women's PGA Championship in June. www.sportsmediawatch.com





Sports Specific Fan Engagement at the Olympics

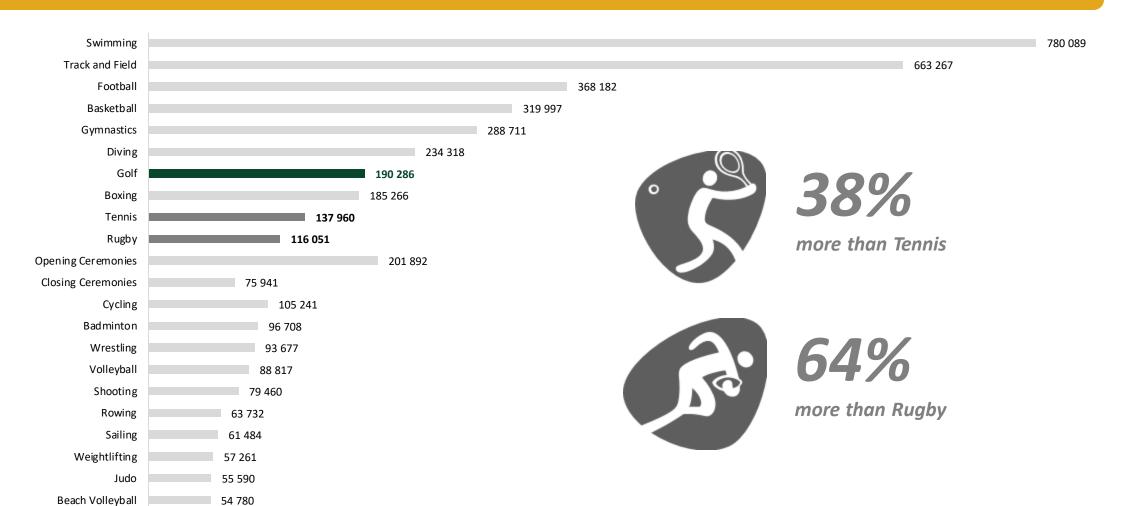
- 28 Olympic sports and 22 additional disciplines examined
- Opening + Closing Ceremonies
- Sports specific fan engagements represented 27.9% of all Olympic fan engagements





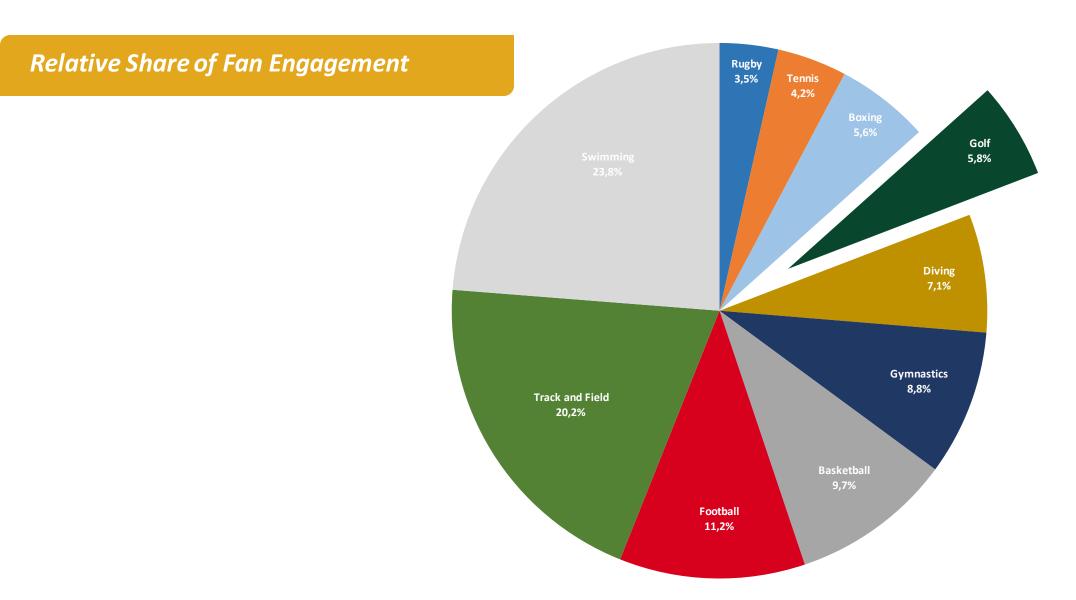
Golf Debuts as 7th Most Popular Sport

Top 20 Olympic Sports / Disciplines (plus Opening / Closing Ceremonies) – Fan Engagements





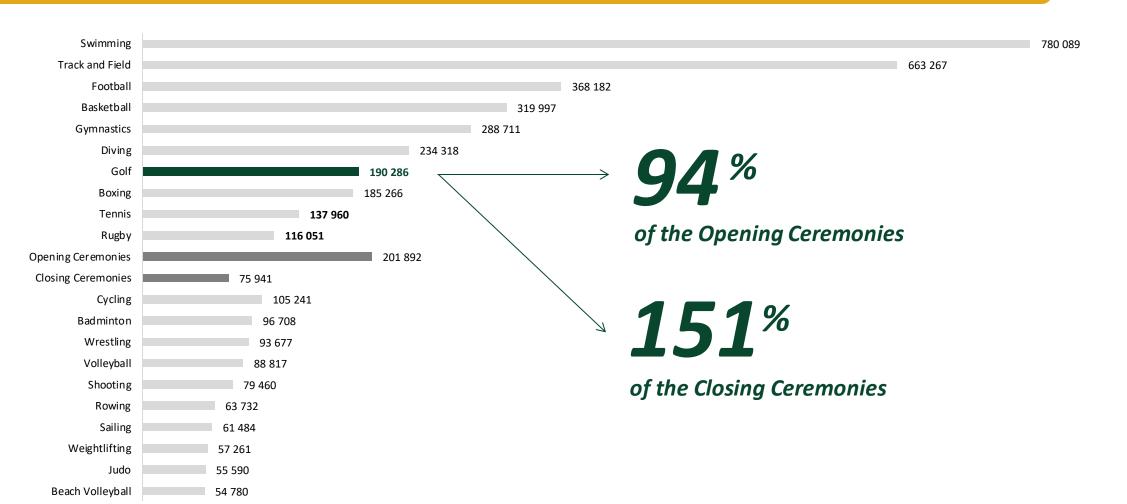
Golf vs. Top 10 Olympic Sports / Disciplines





Golf vs. Opening + Closing Ceremonies

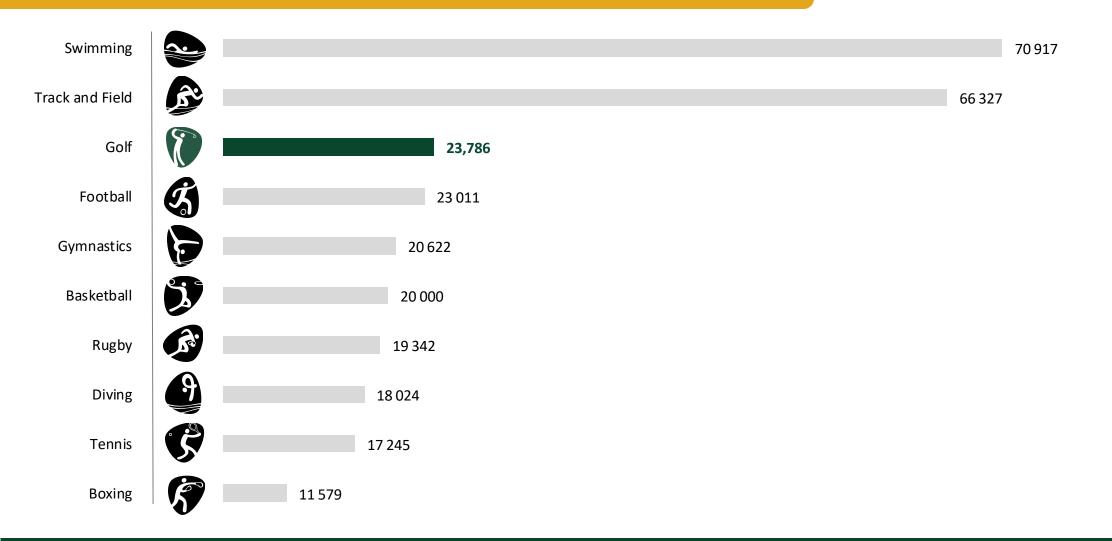
Top 20 Olympic Sports / Disciplines (plus Opening / Closing Ceremonies) – Fan Engagements





Fan Engagement per Event Day

Top 10 Olympic Sports / Disciplines – Fan Engagements Per Event Day







Golf Fan Engagements | Men's Majors

Golf fan engagements outside of playing the game focus on professional golf tournaments. The four Men's Major Championships along with the Ryder Cup drive the majority of these fan engagements.











We examined the volume of Olympic golf fan engagement against fan engagement generated by each of the four Men's majors from 2013 to 2016 along with the two Ryder Cup competitions to gauge the potential impact of the involvement in the Olympics on Golf



Olympics vs. Men's Major Golf Tournaments

Men's Majors vs. Olympics (2013 – 2016)



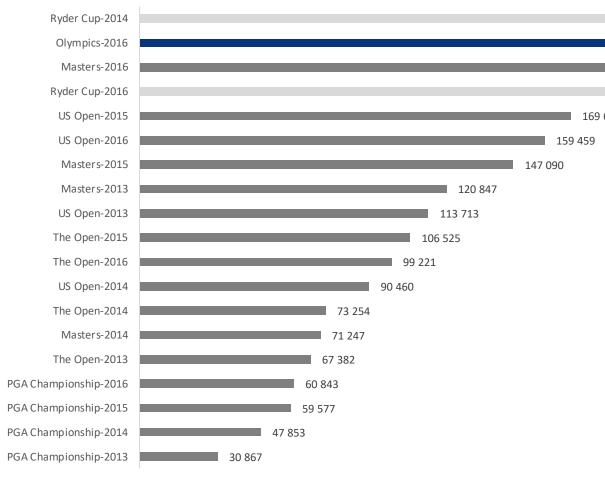








281 963





Olympic golf topped fan engagement of all Men's Majors in the preceding 4 years



Olympics vs. Men's Major Golf Tournaments

Men's Majors vs. Olympics (2013 – 2016)





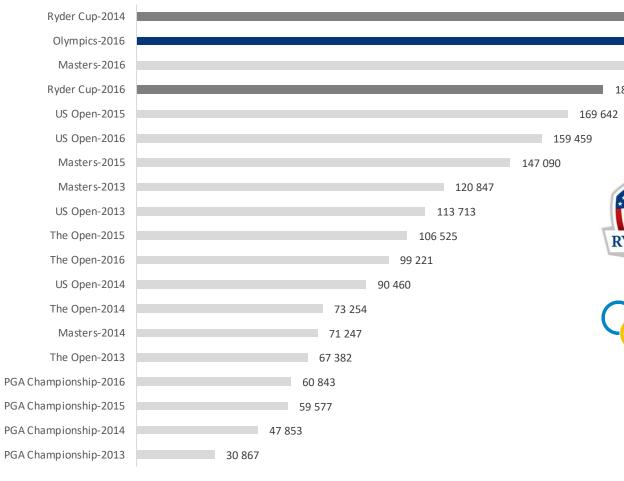




230 737



281 963





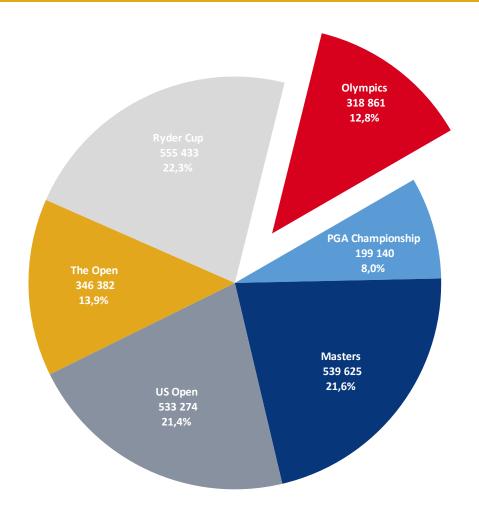


Similarities between Ryder Cup point to potential of even greater fan engagement with the Olympics



Olympics vs. Men's Major Golf Tournaments

Men's Majors vs. Olympics (2013 – 2016) – Relative Share of Fan Engagement





Worldwide Television Coverage

Top Line Broadcast Summary

The total coverage came to 658.1 broadcast hours reaching a unique viewership of over 285 m. people having watched at least 5 minutes of Olympic Golf coverage. This means that 7% of the population watched a significant amount of Golf coverage.



285.2 m

Total territories reached / markets analysed

Total broadcast hours

Average population share

17/17

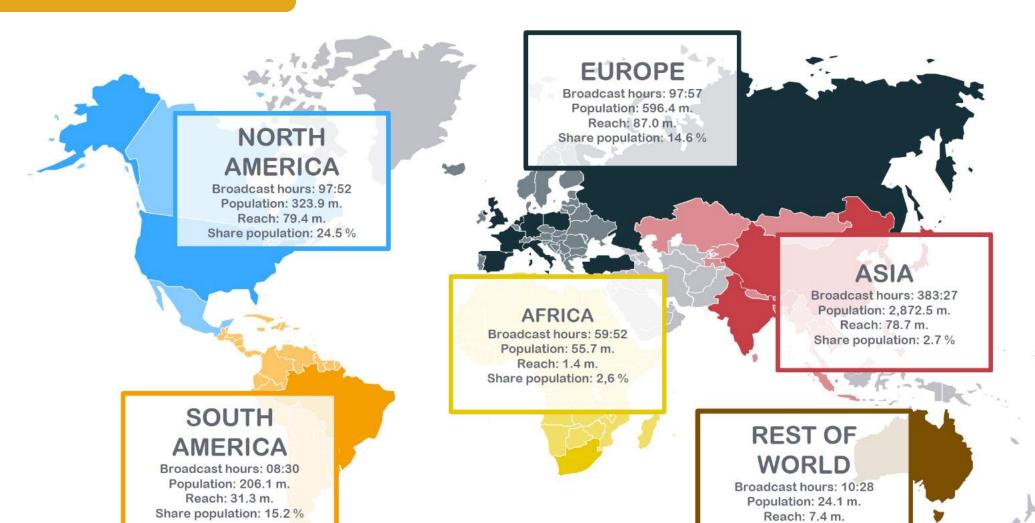
658.1 hrs.

7.0 %



Worldwide Television Coverage

Global Broadcast



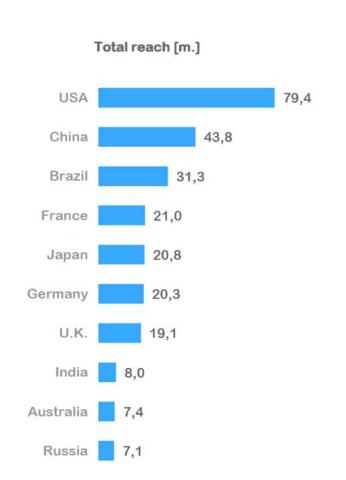
Share population: 30.5 %

The way Golf was presented in many of the markets -frequent switches to the live coverage, when there was a break in other competitions -led to good reach figures, despite the fact that in some core markets (e.g. Germany, France and Spain) the overall coverage was less than 10 hours.



Worldwide Television Coverage

Total Reach Top Ten Markets





The highest rated match was -not surprisingly -the

9.2 m. viewers on average in the USA. It was

Final Round of the Men's Competition which reached

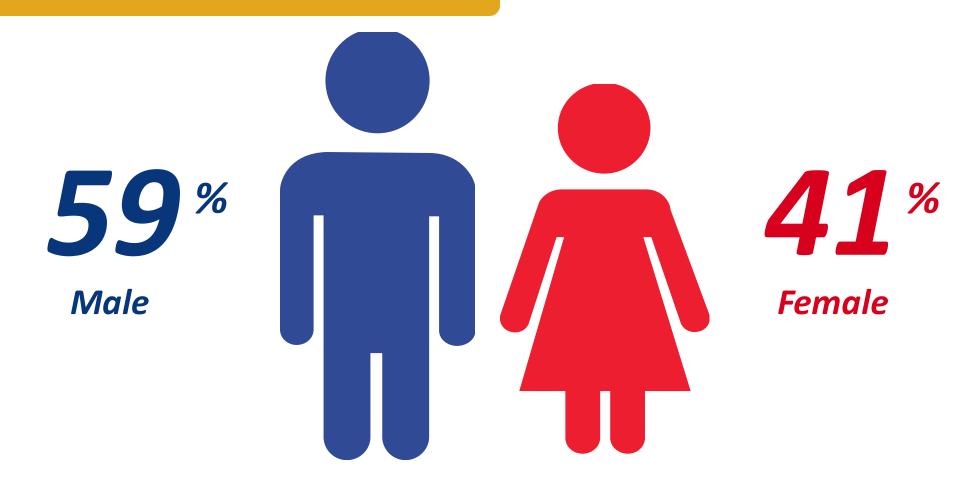






Growing Female Fan Engagement

Top 10 Olympic Sports / Disciplines – Gender Mix



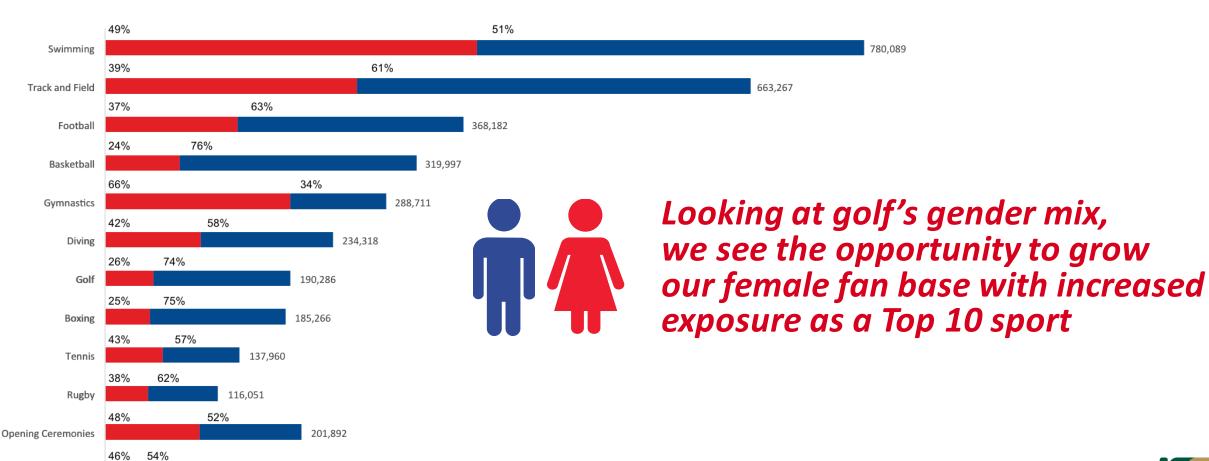


Gender Mix Fan Engagement

Closing Ceremonies

75.941

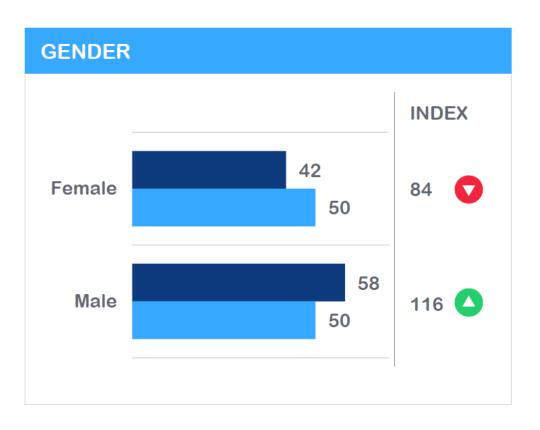
Top 10 Olympic Sports / Disciplines (plus Opening / Closing Ceremonies) – Gender Mix





Television Audience Reach & Demographics

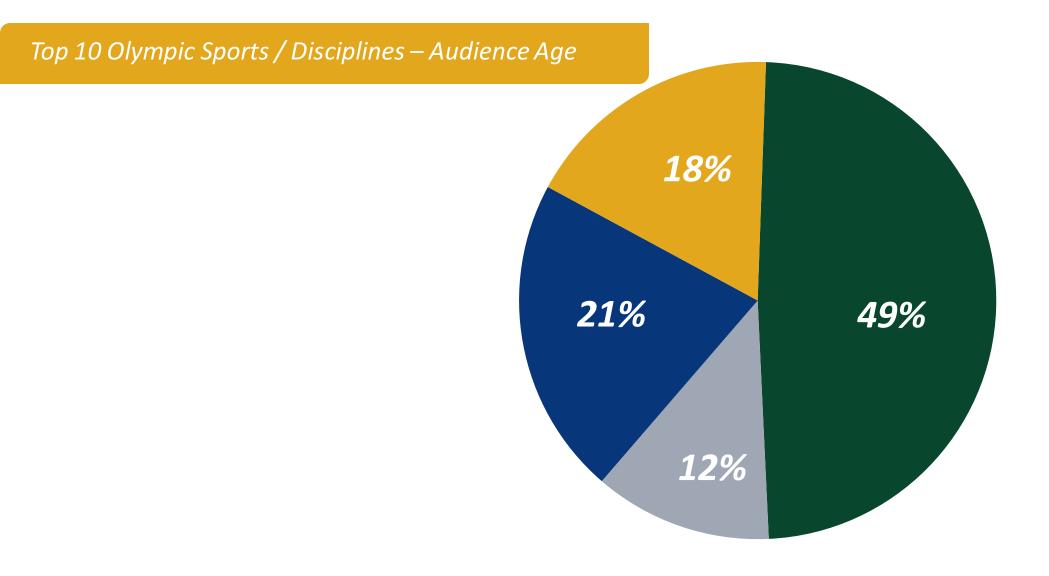
Television Audience Gender



- Consumer demographics Golf 2016
- Average demographics 2016



Growing Young Fan Engagement



17 and under

18 - 24

25 - 34

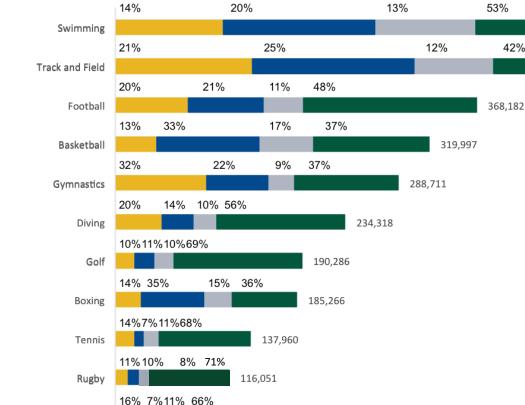
35+



Audience Age Fan Engagement

Top 10 Olympic Sports / Disciplines (plus Opening / Closing Ceremonies) – Audience Age

42%

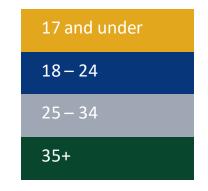


201.892

Opening Ceremonies

Closing Ceremonies

30%10% 11% 49%



Opportunity for golf to grow engagement with young fans; exposure from being a Top 10 Olympic sport creates aspirational appeal for golf

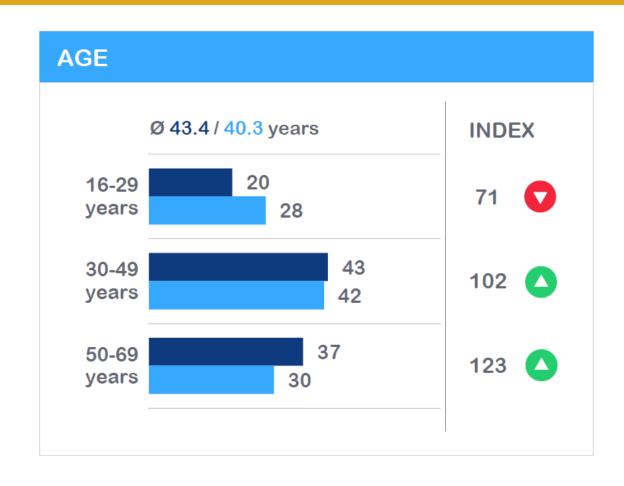
663,267

780,089



Television Audience Reach & Demographics

Television Audience Age

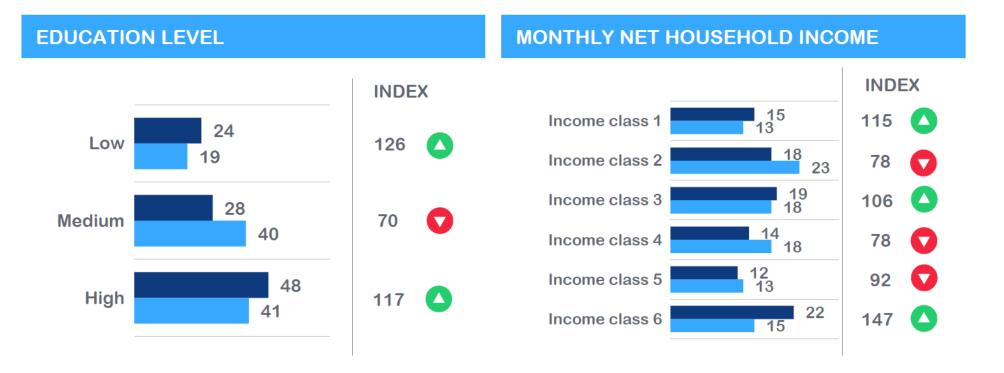


- Consumer demographics Golf 2016
- Average demographics 2016



Television Audience Reach & Demographics

Television Audience Education & Household Income



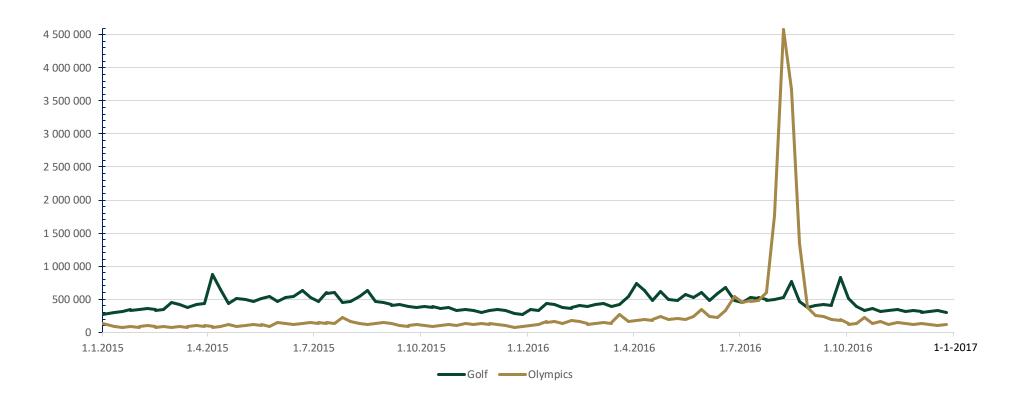
- Consumer demographics Golf 2016
- Average demographics 2016



Synergy Between Golf and the Olympics

Golf's strong year-over-year fan interest and engagement is a valuable audience that can be leveraged to ensure fan interest and engagement remains high between each Olympiad.

The spike in fan engagement and interest around the Olympics presents a great opportunity for golf to spread awareness, understanding and inspire interest among those unfamiliar with golf.







Opportunity for Golf

Grow popularity of golf within Olympics

- Target to be 6th ranked sport in 2020 (ahead of Diving)
- Target to be 5th ranked sport in 2024 (ahead of Gymnastics)

amongst women and youthLeverage Olympic platform, social media

Grow awareness, understanding and interest

- Leverage Olympic platform, social media and paid media
- Target to increase to be gender neutral and decrease age breakdown for 2020

Inspire participation during Olympic Games

 Develop & Implement initiatives to attract new fans and viewers watching golf to try golf during the Games period at golf facilities around the country

Maximise broadcast hours and viewership of Olympic golf

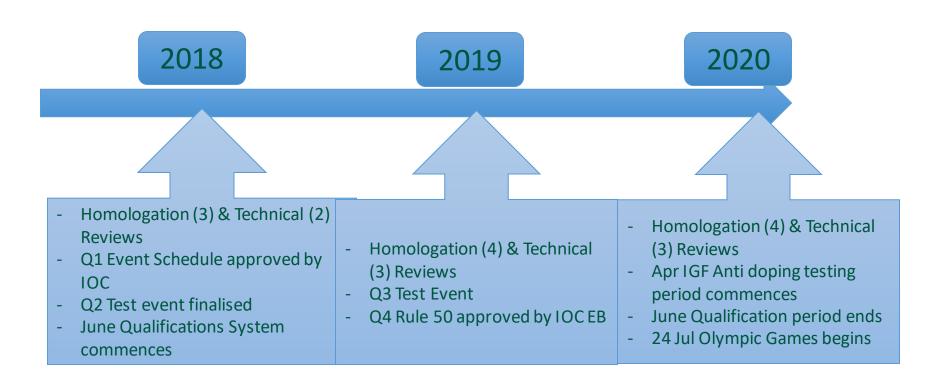
- Work with Olympic Rights Holder to maximise airtime of Olympic golf and jointly promote viewers to the telecast for 2020
- Target to increase audience reach and population share for 2020



Tokyo Timelines



Date of Games - Fri 24 July - Sun 9 August 2020





Venue



Kasumigaseko Country Club

Kasumigaseki Country Club is a private golf course in Kawagoe, Saitama, Japan.

The course is 71 km from the Olympic Village and travel times are expected to be approximately 60 mins





Venue



Kasumigaseki Country Club

1929 East Course, first laid out by Shiro Akaboshi and Kinya Fujita

1930 redesigned by Charles H. Alison

2016 redesigned by Fazio Design





Events



Two events – Men's and Women's 72-hole individual stroke play event

In case of a tie for either first, second or third place, a sudden death playoff will determine the medal winner(s).

E	Medals					
EVENT	GOLD	SILVER	Bronze	TOTAL		
Men - 60 athletes	1	1	1	3		
Women - 60 athletes	1	1	1	3		
TOTAL - 120 athletes	2	2	2	6		





Competition Schedule



SPORT /	24-Jul	25-Jul	26-Jul	27-Jul	28-Jul	29-Jul	30-Jul	31-Jul	1-Aug	2-Aug
DISCIPLINE	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun
Olympic Day	0	1	2	3	4	5	6	7	8	9
GOLF		Training Sessions	Training Sessions	Training Sessions	Training Sessions	Training Sessions	Men Prelim.	Men Prelim.	Men Prelim.	Men Final
			3-Aug	4-Aug	5-Aug	6-Aug	7-Aug	8-Aug	9-Aug	
SPORT / DISCIPLINE			Mon	Tue	Wed	Thu	Fri	Sat	Sun	
Olympic Day			10	11	12	13	14	15	16	
GOLF			Training Sessions	Training Sessions	Women Prelim	Women Prelim	Women Prelim	Women Final		

Men's & Women's Competitions						
	First Tee Time	Last Tee Time	Finish			
Rounds 1, 2, 3	7.30am	11.00am	4.00pm			
Round 4	7.00am	10.30am	3.30pm			



Qualification System



Top-15 from world rankings with limit of 4 players per country, thereafter from countries not already having players qualify with limit of 2 players per country.

Men's Qualification period -1 July 2018 – 22 June 2020

Women's Qualification period 8 July 2018 – 29 June 2020.





NOC Selection



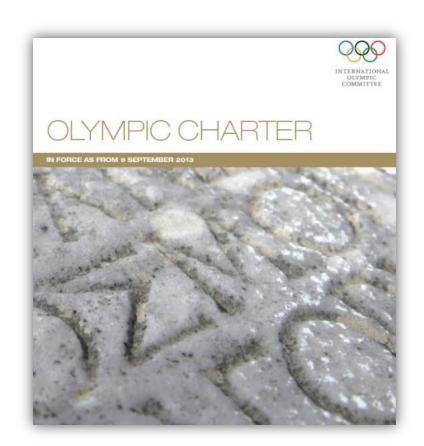
In Accordance With Olympic Charter

"The NOCs have the exclusive authority for the representation of their respective countries at the Olympic Game.

".. send competitors, team officials and other team personnel to the Olympic Games

Therefore it is the National Olympic Committee who selects the Team

Athletes sign an agreement with the NOC and IOC agreeing to comply with Olympic Charter, rules of NOC and IF and allow filming and use of image.





Athletes Commission



Members

Athletes Commission Members for Tokyo 2020 Games

Suzann Pettersen (NOR)

So Yeon Ryu (KOR)

Alena Sharp (CAN)

Thongchai Jaidee (THA)

Henrik Stenson (SWE)

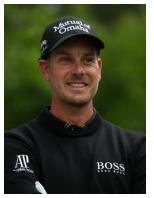
Matt Kuchar (USA)













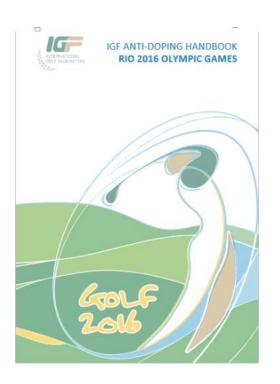


Athlete Education



On going Education of Athletes, IGF members and NOCs

- Players Guide
- Competition regulations
- Anti Doping Handbook
- WADA Webinair sessions on ADAMS
- Conference call with every IGF member and NOC team leader
- Player & Agent Information seminars





Challenges



Distance

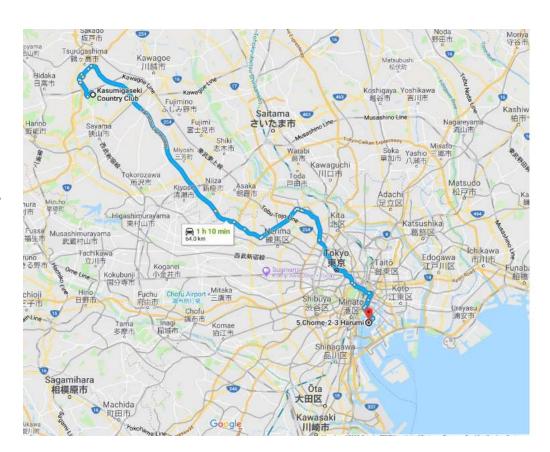
Venue distance from Tokyo centre and Olympic Village

Accommodation

Limited alternative athlete accommodation located near the course

Athlete Experience

Ability for athletes to move around Tokyo and watch other Olympic events





Challenges



Heat

Tokyo can experience extreme temperatures

Early tee times -730am first tee

IGF Medical Commission considering health and safety guidelines for implementation

Rule 50

Identifications and marks on sports uniforms and equipment
IGF has recommended to IOC that the generic rules be applied to golf

No special clauses!





Management of the Olympic Project

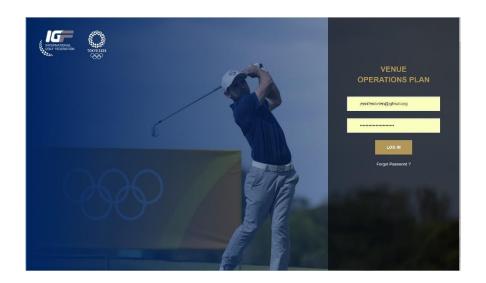
T0KY0 2020

IGF Approach

Establish Project Plan with Tokyo 2020 and IGF deliverables

Monitoring of Project Plan
Regular IGF/ Tokyo 2020 calls
Joint issue tracker
Quarterly Project Review visits
Quarterly Homologation visits
Other adhoc meeting / calls when required

Provide Education, Expertise & Support Define Event Service Levels & Sport Equipment Requirements Web based Venue Operational Planning tool Level 1 & Level 2 Rules Courses Agronomy Advice on Course Maintenance & Preparation Secondment of staff into OCOG roles Scoping & User Acceptance Testing of Scoring System Attendance and defined role at OCOG Test Event









IGF Competitions Committee

Membership consists of all Major Championship Directors & Heads of PGA Tour, European Tour, LPGA and LET Tournament Operations

Recommend Events & Qualification System

Develop Championship Regulations & Local Rules

Selection of Referees

Course Set Up







Anti - Doping

IGF manages the Registered Testing Pool for the Olympic Games Athletes

In cooperation with the Tours and National Anti Doping Agencies conducts tests on all qualified athletes prior to the Games

For Rio2016 Olympic Games 298 urine sample tests and 16 blood test were carried out

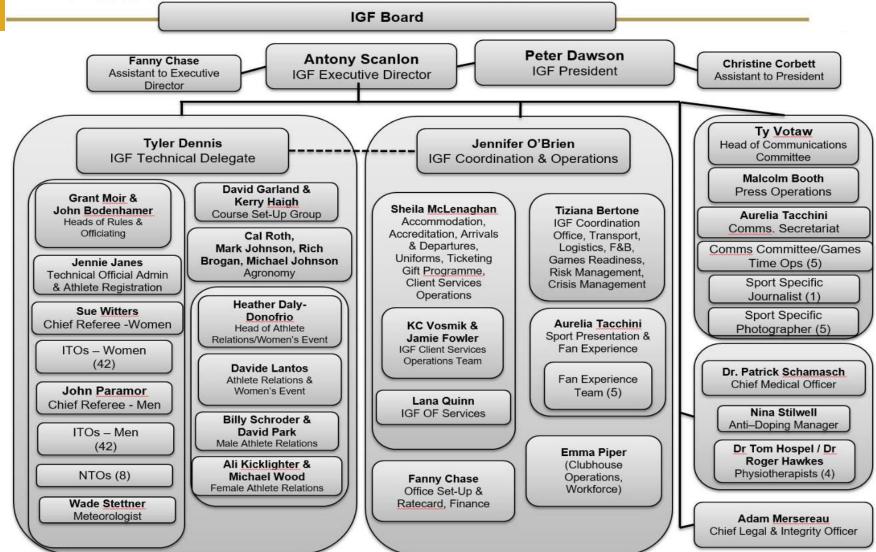






IGF On Site Presence

RIO 2016 OLYMPIC GAMES – IGF OPERATIONAL ORGANISATION







Referees / International Technical Officials

Total number of ITO's = 85 Total number of NTO's = 8 ITOs & NTOs from 28 Organisations



 $\mathrm{ffgolf}^{ ext{@}}$





GU1893





































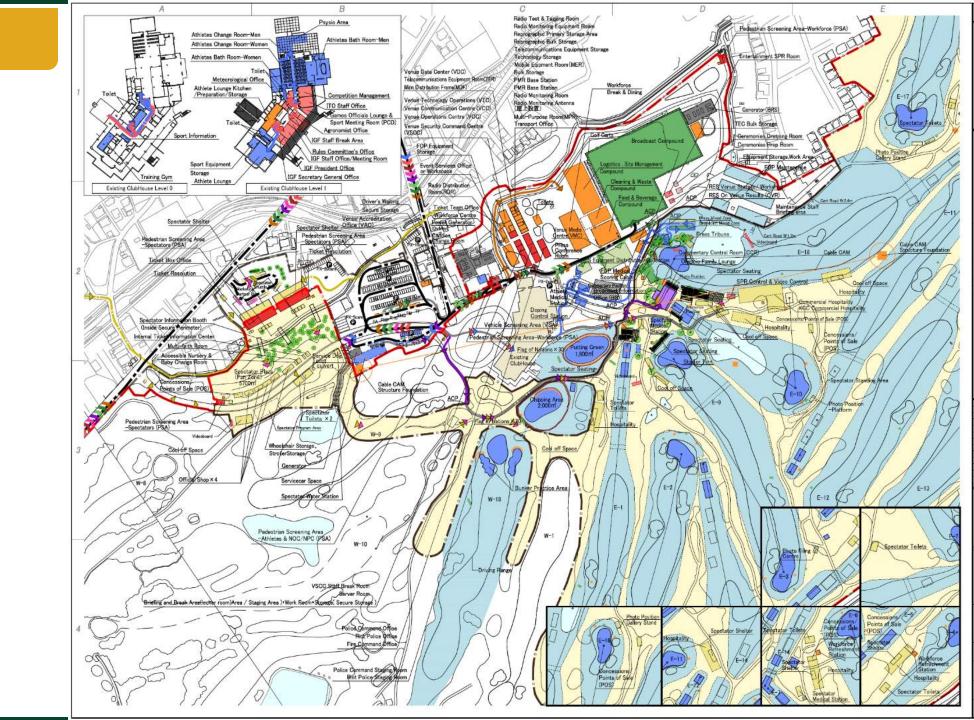






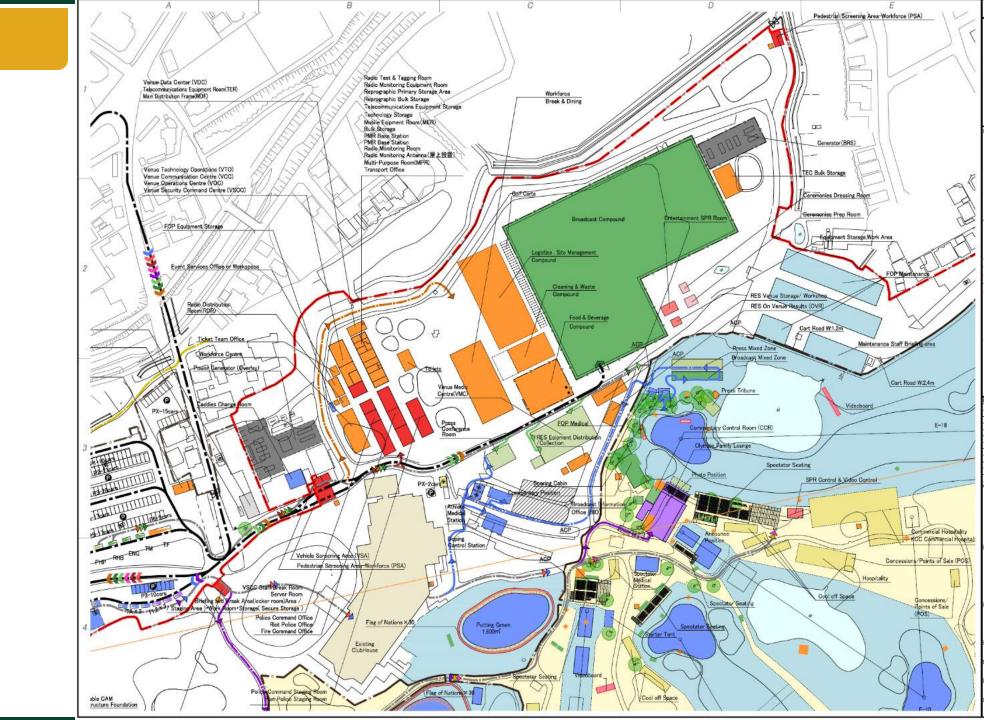
Current Overlay Design SRS057.00.55 Cambra Platform 3.24m

Current Overlay Design



Event Services Office or Workspace **Current Overlay Design** Venue Accreditation Office (VAO) Spectator Shelter Spectator Shelter Pedestrian Screening Area -Spectators (PSA) Police Command Office Riot Police Office Fire Command Office Service Don Toilet ommand Staging Room at Police Staging Room Concessions/ Roints of Sale (POS) Cable CAM Structure Foundation Pedestrian Screening Area -Spectators (PSA) Wheelchair Storage, StrollerStorage Spectator Program Area Pedestrian Screening Area Athletes & NOC/NPC (PSA) Servicecar Space

Current Overlay Design



Just 609 Days Away!









Questions





